Growing, packaging and marketing fruit in Australia – how we can up our quality in Hawaii

Presented by Peter Salleras
“Quality means doing the right thing when no one is looking.”
- Henry Ford
The object of war is not to die for your country but to make the other bastard die for his.

George S. Patton
“Obstacles are those frightful things you see when you take your eyes off your goal.”
- Henry Ford
“When you lift the lid, the fruit should smile out at you.”
- Jean Thompson, Rambutan grower – Australia
“If I had asked people what they wanted, they would have said faster horses.”

- Henry Ford
“You don’t get a second chance at a first impression.”
Tasting Fresh Durian From Hawaii Mailed to San Francisco

Year of the Durian - We Travel For Durian • 936 views
“The best fertiliser is the farmer’s footprints.”
“Turnover is vanity – bottom line is sanity.”
Local Jack Fruit

$ 1.29 / lb

origin: Maui
Farm: Various
“People buy with their eyes and come back for the taste.”

- Mort Johnson, Banana, Watermelon, Pumpkin Cattle, Cane, Grower - Australia
trulytropicalmango: How’s this for a water bottle reuse? We’re using this #smartwater bottle as a weight for a mango branch that was growing very upright. The weight of the water bottle should help the branch grow more laterally and make... more

View all 6 comments

trulytropicalmango @just_rebecca we really do this!
Espalier trained and trellised Calypso mangoes grown in high-density field trial on Walkamin Research Station in Queensland.

either hedges or espalier on trellis. In the medium density plots, trees are trained conventionally or as single leaders. In the low-density plots, trees are all trained conventionally. The most recent production data from the 2017–2018 season saw a continued trend of outstanding results for the high-density planting system, four years after planting.

<table>
<thead>
<tr>
<th>DENSITY</th>
<th>TRAINING SYSTEM</th>
<th>NMBP 1243</th>
<th>Calypso</th>
<th>Keitt</th>
</tr>
</thead>
<tbody>
<tr>
<td>High</td>
<td>Espalier on trellis</td>
<td>17.6</td>
<td>34.8</td>
<td>46.9</td>
</tr>
<tr>
<td></td>
<td>Conventional hedge</td>
<td>16.9</td>
<td>33.6</td>
<td>26.9</td>
</tr>
<tr>
<td>Medium</td>
<td>Single leader</td>
<td>11.9</td>
<td>12.7</td>
<td>8.4</td>
</tr>
<tr>
<td></td>
<td>Conventional</td>
<td>8.6</td>
<td>14.6</td>
<td>17.3</td>
</tr>
<tr>
<td>Low</td>
<td>Conventional</td>
<td>4.7</td>
<td>7.6</td>
<td>9.1</td>
</tr>
</tbody>
</table>

Table 1: Orchard yields (tonnes/hectare) of three mango cultivars, four-years-old, planted at three densities, with three canopy training systems at the Walkamin Research Station, Queensland, Australia.

For all three cultivars, yields were significantly higher when grown at high density compared to medium and low densities, with the highest yield of 46.9 tonnes per hectare produced by espalier trained Keitt grown on trellis. Low density conventional trees produced the lowest yield across all varieties.
# Consignment Note

**GROWER NAME:** P & A SALLETTAS

**GROWER ADDRESS:** PO BOX 1095 TULLY 4854

**RECEIVER NAME:** LA MANNA

**RECEIVER ADDRESS:** MELB. MARKETS.

---

<table>
<thead>
<tr>
<th>Description of Produce</th>
<th>No. of Cartons</th>
<th>No. of Pallets</th>
<th>No. of Spaces</th>
<th>Carton Weight/Size</th>
<th>Variety</th>
<th>Grade</th>
</tr>
</thead>
<tbody>
<tr>
<td>SOURSOPE (5 x Class 2)</td>
<td>24</td>
<td>1</td>
<td>1</td>
<td>5 KG</td>
<td></td>
<td></td>
</tr>
<tr>
<td>POMMELLO</td>
<td>28</td>
<td></td>
<td></td>
<td>12 KG</td>
<td></td>
<td></td>
</tr>
<tr>
<td>JACK FRUIT</td>
<td>4</td>
<td></td>
<td></td>
<td>12 KG</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

1 x Class 1 - 18 KG  
3 x Class 2 - 45 KG

---

**CSG NO.:** G 777888

**DEPOT:**  

**MARKET:**  

**CHARGE:** GROWER

**TEMP REQUIRED:**  

---

**SENDERS SIGNATURE:** A. Pallen  
**DATE:** 19/5/17

---

**RECEIVERS SIGNATURE:**  

---

**DATE:**
“The difference between a good farmer and a bad farmer... is about three days.”
- Bernie O’Kane
Giantz CSAW88CCWH 88cc Top Handle Chainsaw

Your pick
AU $186.99

Brand new
AU $178.90

Free postage

Get it by Wed, 19 Sep - Tue, 25 Sep from Seddon, Victoria

- Brand New condition
- 60-day returns - Buyer pays return postage

"Need a chainsaw for your cutting needs? Look no further! This Giantz 88CC Chainsaw does a wonderful job so there's no need for you to for another! It has a...

Read full description
Who are the pioneering Australian firms?

<table>
<thead>
<tr>
<th>AUSTRALIAN FIRMS</th>
<th>DETAIL</th>
</tr>
</thead>
</table>
| Fruit Forest Farm        | - Peter & Alison Salleras, third generation farmers  
                          - 260 acres of tropical fruit orchards at East Feluga, north of Cairns, QLD  
                          - Grows range of different crops to test market and runs tours of farm  
                          - Picked a 25kg jackfruit in 2017 worth about $1.50 at market in Sydney or Melbourne  
                          - Developed ‘Tatura’ trellising method to mitigate cyclone damage                                      |
| MyBee                    | - Company established by Indian expats missing a traditional food of their childhood  
                          - Wholesaler/importer based in NSW  
                          - Dried unripe and ripe jackfruit and seeds  
                          - Imported jackfruit products                                                                                                                                 |
| Tropical Fruit World     | - Tourist attraction and commercial growing operation based in Tweed, NSW  
                          - Tropical fruits (avocados, sapotes, annonas, bananas carambola, pitaya, jackfruit)  
                          - Three generations of Brinsmead family  
                          - Collection of over 500 exotic fruits, ongoing breeding programs including developing smaller ripening ‘crunchy’ jackfruit species  |
“The secret of business is to know something that nobody else knows.”

- Aristotle Onassis
<table>
<thead>
<tr>
<th>Name</th>
<th>Tasks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Peter</td>
<td>Pruning, Track Maintenance</td>
</tr>
<tr>
<td></td>
<td>Clear Shed Area, Pallet Rack, Pipe Shed</td>
</tr>
<tr>
<td>Waz</td>
<td>Pallet Rack (top), Prune Rambutan, Weed Spray, Pick Abius as needed</td>
</tr>
<tr>
<td>Trina</td>
<td>Nursery work, Do marcots on Rambutans (before pruning), Thin pommeslo (marked fruit), Middles of trellised rambutans - pruning</td>
</tr>
<tr>
<td>Eli</td>
<td>Tops of Trellised Rambutans - pruning, Pruning dragonfruit, Pick abius as needed</td>
</tr>
<tr>
<td>Luke</td>
<td>316 Rambutans - Pruning Poles Cables</td>
</tr>
</tbody>
</table>
“A business absolutely devoted to service will have only one worry about profits. They will be embarrassingly large.”

- Henry Ford
BECOME FIERCE ABOUT TURNING YOUR IDEAS INTO ACTION

Jennifer Henczel

inspired INFLUENCERS
“You don’t have to hold a position in order to be a leader.”
- Henry Ford